

FOCUS ASSURED

WATER PROCUREMENT

The water market in England was deregulated in April 2017. This means that businesses no longer have to remain with their regional supplier and are able to choose their own.

WHOLESALE AND RETAIL COSTS

The cost of your bill is now split into two components - wholesale & retail. Retail suppliers buy wholesale services (the physical supply of water and/or removal of wastewater) from wholesalers to then re-sell to eligible customers.

WHOLESALE

This is the cost to supply water/remove wastewater and maintain the network. This price remains the same, regardless of the supplier you choose. The wholesale price is set for 5 years by the regulator, but will rise annually with inflation.

RETAIL

This is the cost to serve and is set by your retail supplier. Any savings would come from this new element. Before deregulation, this cost would have been wrapped up in your unit rate.

HOW IT WORKS

SPID

Each site will have a Supply Point ID (SPID) and consists of a core and an ending. It is logged on the national database, along with any meter readings.

METERS

Your supply can be metered, in which case you will be charged based on volume used, or unmetered, which means you will be charged a flat fee based on your rateable value.

YOUR CONTRACT

We can quote for clean water, waste water, trade effluent and drainage. Contracts can be 1, 2 or 3 years long and microbusinesses are entitled to a 7 days cooling off period.

BENEFITS

The biggest benefit of deregulation is the freedom to choose. Most customers will now be able to receive one bill for all of their sites & services, drastically reducing in-house administration.

WHY FOCUS ASSURED?



INDEPENDENT PRICE COMPARISON

We have strong relationships with over 20 utility suppliers, including some that don't work directly with the public, ensuring that you always get the most competitive rate available at the time.



EXPERT CONSULTANCY

Utilities are our passion and we use our expertise not only to help clients save money, but to guide them in the best solutions to drive efficiency and achieve their overall business goals.



COMPLETE TRANSPARENCY

Our commitment to transparency means that we actively help our clients to avoid any nasty hidden charges and unlike many of our competitors, we'll always be upfront about how we get paid.



FRIENDLY ACCOUNT MANAGEMENT

We don't forget about you when your contract goes live. Over the course of the contract you'll have a dedicated, UK-based client services representative who will make sure everything runs smoothly.



TOTALLY HASSLE FREE

We make the whole process really easy for you. All you have to do is send us a signed letter of authority (LOA) on your headed paper and a copy of your bill - we'll handle the rest.

Call us on 01923 854 770 or drop one of our friendly advisors an email to request more information